THE COMPLEX



NUMEROUS VARIABLES MAY COMPLICATE PROCUREMENT





PRINTED TEXTBOOKS

Often largest investments, more complex review



PRINTED SUPPLEMENTAL **MATERIALS**

(e.g., companion workbooks)

Basic check for accurate, nonbiased, standardsmeeting content



DIGITAL TEXTBOOKS & COMPANION CDs/ WEBSITES

Faster/easier modification than print, but often forced to fit under print policies



\$50,000 threshold could meet all needs for 1 district & only 1% for another





SMALL AMOUNTS

No bidding required



LARGE AMOUNTS

Slow bidding process (RFPs, bidder conferences, bid reviews, select winner, negotiate...)





FEDERAL

Must adhere to federal, state, & local requirements



STATE & LOCAL

Must adhere to both state & local requirements



In a Texas example, 2.5 years from request to implementation

Process may be much shorter or even longer, depending on the content type, bidding, &/or funding









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DESPITE ALL OF THESE FACTORS, MANY COMPLEXITIES OF THE PROCUREMENT PROCESS DON'T CONTRIBUTE TO THE END GOAL: